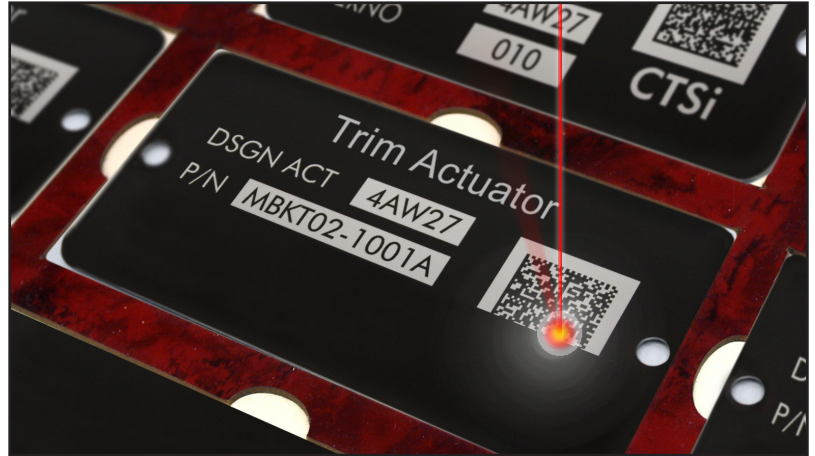


On-Demand UID Label System Delivers Real-Time Label Options

Camcode Helps Aerospace Company with On-Site Label Production

An aerospace manufacturing company was met with a challenge in delivering UID labels to their customer. They needed more control over the real-time production of durable UID labels in order to meet the customer's delivery demands.

Camcode understood the aerospace manufacturing company's dilemma. When lead times are short or access to real-time production of labels is needed, on-site printing can be the solution. And when permanent, durable labels are required, laser marking on metal is the best choice. That's why Camcode developed an On-Demand Laser Solution. This system includes laser equipment, label design software, UID verification equipment, and laser-markable material.



In addition to supplying equipment, Camcode's On-Demand Laser Solution provides valuable on-site installation, training and assistance with laser equipment, software programming, label design and printing, bar code reading and verification, and UID compliance and verification to ensure labels are easy to create and meet the requirements of MIL-STD-130.

“Camcode really understood our needs, and they know their products and market well.”

After researching other options, the aerospace manufacturer selected Camcode's On-Demand Laser System to help them produce on-site UID labels whenever, wherever they need them. To meet its customer's UID requirements, the manufacturer selected Camcode's DuraBlack® laser-markable material in order to produce three different sizes of UID labels for its customer.

“We were looking at a competitor's product until very late in the decision process,” said the aerospace manufacturer's commercial buyer. “I actually found Camcode when we were almost ready to order an alternate unit. Camcode's customer service follow-up is great. The sales contact was very professional and not pushy.”

The On-Demand Laser System is working well for the aerospace manufacturer, who is now able to quickly and effectively deliver the required UID labels to its customer. The manufacturer knows it made the right choice with Camcode's products and services.

“Camcode really understood our needs, and they know their products and market well,” said the buyer. “That was really important since I'm not buying this sort of item on a regular basis. I rely on a supplier for expertise, and trust their input. I found that with Camcode.”



Camcode: The Standard for Bar Code Asset Tags

Durability: Camcode's Metalphoto® Bar Code Tags withstand abrasion, intense temperatures and weather conditions, and exposure to UV, chemicals and solvents.

Compatibility: Proven to integrate easily with the leading asset management systems.

Long Life: Bar codes remain readable for 30 years even in the harshest conditions. No need to ever re-label.

Accuracy: Virtually eliminates errors caused by manual data collection, ensuring accurate information.

Efficiency: Perform field data acquisition more quickly and easily for greater productivity and reduced labor costs.

Cost-Effective: Camcode Bar Code Asset Tags pay for themselves in increased productivity and reduced rework.

CAMCODE®

Camcode is a registered trademark of Horizons Incorporated

18531 South Miles Road - Cleveland, Ohio 44128
800.627.3917 - fax: 216.587.4719
customer_service@camcode.com - www.camcode.com